

Solar panel sales scams





Overview

This article explores the most common solar panel scams, provides tips to recognize red flags, and offers guidance on protecting yourself from fraudulent solar companies. This site receives compensation from the companies featured in this listing, which may impact where and

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Scams, schemes and straight-up fraud abound in the dark underbelly of an otherwise light-filled industry. While there are still many honest and reliable solar panel companies on the market, it can be hard to differentiate the good guys from the rest. Here are red flags to look out for when.

While reputable companies can help you save money with clean or solar energy improvements, scammers offer more than they can deliver. The scams vary, but here's the gist: someone claiming to be with the government or your utility company promises big savings on your utility bills from solar energy.

Did a salesperson knock on your door and promise free rooftop solar panels at no cost to you?

Or say you'll never have to pay another electricity bill because government programs, grants, or rebates cover your solar installation?

It's likely a scam. While there are some government-funded solar.

Be aware of solar energy scams – everything from scammers pretending to be affiliated with the government or utility company to businesses misrepresenting the cost of improvements, savings, and financing options. If your company offers solar energy, remember that claims must not only be truthful.

To avoid a crappy solar panel deal, watch out for these scammy sales tactics.



Solar panels are a great way to invest in your home and eventually reduce your power bills. However, installing solar panels is an expensive investment that takes years before they will pay for themselves, even with.

sumer complaints about a small number of unscrupulous solar companies. People complain that they were deceived about costs and savings, misled about loans and with the Cons check what resources are available in your state: [usa.gov/state-consumer-purchase-agreement](https://www.usa.gov/state-consumer-purchase-agreement), or subscribing to a community solar. Are free solar panels a scam?

Know that “free” or “no cost” solar panel offers are scams. The federal government does not install solar systems in homes for free. If you’re considering whether solar energy is right for you, check out the Department of Energy’s guide for homeowners and learn more. Or check out the Department of Treasury’s guidance on clean energy.

What is a solar energy scam?

The scams vary, but here’s the gist: someone claiming to be with the government or your utility company promises big savings on your utility bills from solar energy or other home improvements designed to increase energy efficiency. If you agree to the scammer’s offer, it could cost you tens of thousands of dollars.

What are the most common solar panel scams?

Here are some common solar panel scams to look out for. Fake solar companies: Perhaps one of the most common solar scams involves creating a fake company and “selling” solar panel systems without any intention of ever installing them. These fake companies may request a large upfront deposit and then disappear before ever completing any work.

Is residential solar a scam?

When done right, going solar can substantially reduce your carbon footprint and your energy costs. However, this rare double-whammy of benefits also makes the residential solar industry ripe for scams.

How do I avoid solar panel scams?

To avoid solar panel scams, we strongly recommend doing your own research and verifying that your solar company is legitimate before signing any contracts. Take time to make the right decision: Never rush into a contract.



How do you know if a solar salesperson is fraudulent?

High-pressure sales tactics, exaggerated promises and claims of “free” solar panels are three major red flags to look out for when determining if a solar salesperson is fraudulent or misleading. High-pressure sales tactics: Many door-to-door sales tactics involve pressuring customers into preemptively signing contracts.



Solar panel sales scams



[Consumer Solar Awareness , U.S. Department of the ...](#)

Scams in the Sales Process Sales pitches saying, "This is a government program," to make you think a solar installation is free or government-endorsed Promises of free solar panels, special programs, limited-time offers, and other ...

[BBB Scam Alert: "Free solar panels" can cost you big ...](#)

If you've received an offer for "free solar panels," it could be a scam. Always look for businesses you can trust - like Accredited Businesses using the BBB Seal. Here's what you should know.



[Solar Panel Fraud » Consumer Protection Lawyers in ...](#)

Consumers Beware: Dozens of lawsuits and three states' Attorneys General have charged Vivint Solar and other solar panel sales firms with deceptive sales practices, forged customer signatures, false promises, or illegal use of ...

[Solar Power Scams: What They Are and How to ...](#)

Solar energy is growing in popularity--it saves us money on our electricity bill, it's light on the environment, and governments even promote programs to help make it more affordable. But



with the increased interest in ...



[Solar Panel Scams: 7 Tips to Avoid Getting Ripped Off](#)

How to avoid solar panel scams Depending on your source, you'll find different definitions of what solar panel scams are. For this article, we'll focus on ensuring that what you get is what you



[Solar Panel Scams: Red Flags and How to Avoid ...](#)

Scams are a blight on the solar industry, but that doesn't mean home solar itself is a scam. Here are some tricks to avoiding solar scams, finding reputable installers, and enjoying the benefits of home solar.



[Common Solar Panel Scams and How To Avoid Them](#)

What Are Solar Panel Scams? Solar panel scams are fraudulent or deceptive practices that unethical companies or individuals employ to take advantage of homeowners. These frauds often combine elements of traditional ...





Solar energy is rising in popularity. So are the scams

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Solar Panel Scams: Red Flags and How to Avoid Them , Solar

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